Purpose
The Alliance offers patient centered medical home (PCMH) practice coaching grants to support practices in the Alliance service area interested in changing their clinic operations to improve quality, efficiency, and patient experience through the adoption of the PCMH model of care.

The Alliance is expanding this program to include technical assistance (TA) grants for other types of training or consulting engagements that directly align with the Alliance’s funding goals, which include increasing access, coordination of care and integration of services.

Eligible Applicants
To be considered for Practice Coaching and Technical Assistance Program funding, applicants must be meet the minimum eligibility requirements for the Medi-Cal Capacity Grant Program (see Eligibility Guidelines on the Alliance website) and meet the following program-specific requirements:

• Be a practice with at least 25% Medi-Cal patient volume, or a 501(c)(3) nonprofit or governmental agency that provides safety net services to a significant volume of Medi-Cal members in the Alliance service area.
• Have dedicated staff resources for practice coaching or TA.
• Agree to fully participate in practice coaching or TA, including site visits, conference calls, webinars, and any preparation and/or follow up from the coaching/training sessions, as defined and agreed upon in partnership with practice coaching or technical assistance consultants.

Types of Funded Projects
The Alliance provides grants for both PCMH practice coaching and TA to support consultant and training costs. Preference will be given to applications that best demonstrate how the proposed project would expand Medi-Cal capacity and support the Alliance’s funding goals. All Medi-Cal Capacity Grant Program awards are one-time grants. Funding for ongoing training and sustainability costs will not be considered.

1. PCMH Practice Coaching
In PCMH practices, patients receive well-coordinated services and enhanced access to a care team. PCMH practices use decision support tools, measure practice performance, engage patients in their own care, and conduct quality improvement activities to better address patients' needs. This program supports practices in all phases of PCMH adoption.

The Alliance has partnered with two consulting firms, Qualis Health and Coleman Associates, to support network-wide improvements in primary care access and quality.

Key outcomes from PCMH practice coaching engagements may include:

- Engaged Leadership
- Empanelment
- Organized, Evidence-Based Care
- Team-Based Care
- Patient-Centered Care
- Care Coordination
- Data-Driven Quality Improvement

To learn more about PCMH Practice Coaching opportunities, visit the Alliance website at: http://www.ccah-alliance.org/pcmh_coaching.html

2. Technical Assistance
The Alliance provides Technical Assistance (TA) grants to organizations working to increase their capacity to serve the Medi-Cal population in the Alliance service area. TA grants can be used to engage a consultant or to pay for training that will directly result in increased access, improved coordination of care, increased integration of services, and/or increased member engagement.
Specific examples of types of TA projects that will be considered include, but are not limited to:

- Training of health care providers or community agencies that serve the Medi-Cal population on best practices for caring for patients with mental illness.
- Consultant support to assist with integration of behavioral health/substance use disorder and primary care services.
- Training of clinic staff on implementing new programs/clinical practices.
- Consultant support to convene health care and community agencies to develop new partnerships and strategies for increasing coordination of care.

The Alliance will not fund the following as part of a Practice Coaching and TA Program:

- Staff travel, overhead or administrative costs.
- Payment of a board member, employee, or any party who is directly affiliated with your organization.
- Activities completed or costs incurred prior to approval of the grant request by the Alliance.
- Organizational development activities (e.g. leadership training, strategic planning) or activities that are considered operational expenses (e.g. grant writing, marketing activities).

**Funding Amount and Term**

The Practice Coaching and TA Program invests up to $2,000,000 to provide technical assistance and coaching to organizations in the Alliance service area. The Alliance will subsidize 100% of approved consulting fees for PCMH practice coaching provided by Qualis Health and Coleman Associates. Grant payments for Qualis Health or Coleman Associates engagements will be made directly to those consultants.

Funding requests for TA for other consulting or training support may not exceed $40,000. Grant payments for grantee-identified consultant services or training will be made directly to grantee to pay for fees and direct costs associated with the project.

A single entity is limited to a maximum of two practice coaching grants and one TA grant. The Alliance will consider approving additional engagements based on interest and available funding. The number of practice coaching and TA grants to be made will depend on the total number of applications received and amounts requested by each applicant. Practice coaching and TA engagements should not exceed 12 months. A final report is required and will be due to the Alliance at project completion.

**Application Process**

Visit the How to Apply page on the Alliance website for deadlines, applicant instructions and link to application portal: [http://www.ccah-alliance.org/apply.html](http://www.ccah-alliance.org/apply.html)

**For More Information**

Visit [www.ccah-alliance.org/grantprogram.html](http://www.ccah-alliance.org/grantprogram.html) for details about the Medi-Cal Capacity Grant Program.

For questions, email grants@ccah-alliance.org or contact Grant Program staff at (831) 430-5784.